



## PROGRAMME

- 10:00      **Arrival & Registration**
- 10:30      **Welcome from Host:** Kevin Jackson
- 10:45      **Keynote Speaker:** Neil Clough  
Finding your WHY to reach your goals
- 11:30      **Guest Speaker:** Kimba Cooper  
Get leads from Instagram
- 11:55      **Guest Speaker:** Benjamin Dennehy  
There are no such things as bad prospects, only poor salespeople
- 12:30      **Lunch**
- 13:20      **Guest Speaker:** Mark Gallen  
Lets get emotional ❤️
- 13:45      **Guest Speaker:** Dr Sue Holt  
So you want to do Key Account Management?
- 14:20      **Guest Speaker:** Billy Schwer  
Mental Boxing
- 14:45      **Mid-afternoon break**
- 15:00      **Guest Speaker:** Niraj Kapur  
How to hit your 2019 targets
- 15:30      **Keynote Speaker:** Alison Edgar  
Secrets of successful sales
- 16:15      **Event Closes**
- 16.30      **Happy Hour Drinks**